

### Development in the Road **Transport Market**

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#### This is the IRU











































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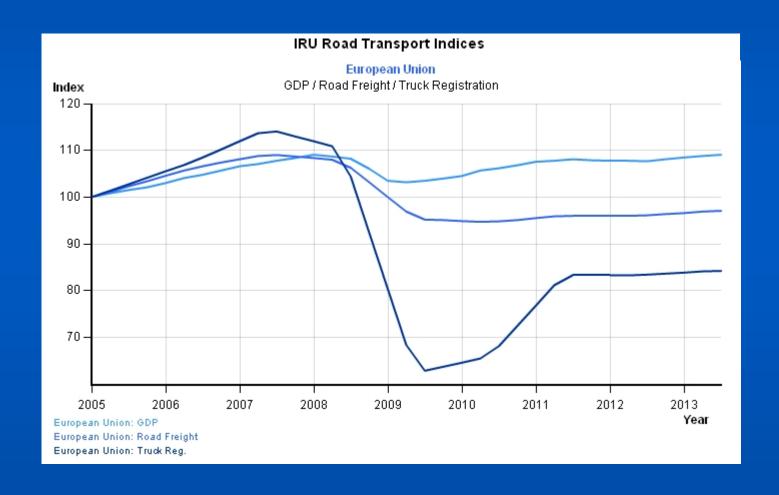


#### **Evolution of IRU Membership**



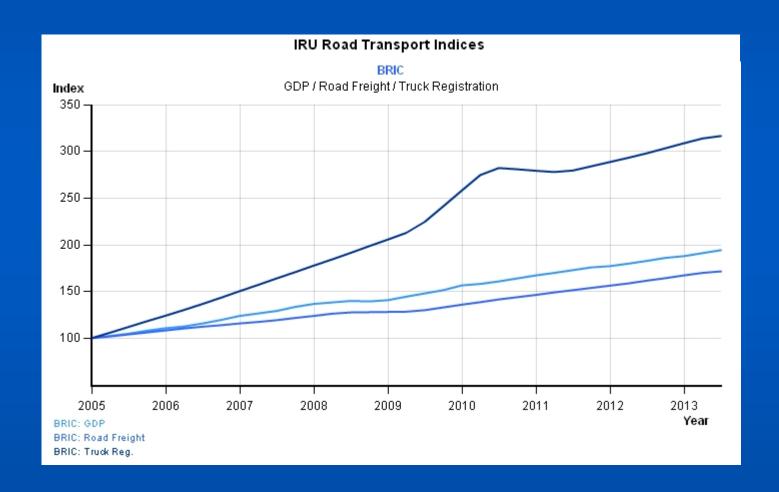


### EU and OECD - double dip recession ahead





# BRIC countries forge ahead Right focus on SMEs





# Investments by Road Transport Operators

# Capacity Increase vs. Replacement of Vehicles

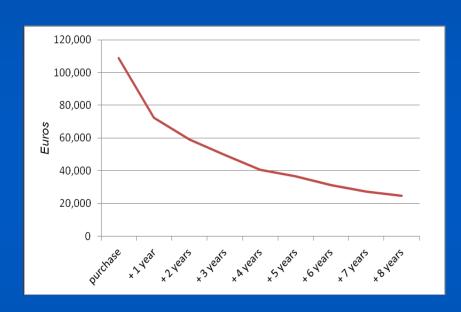
- 2011 focus on replacement investments (lack of adequate capital reserves of transport operators)
- expansion investments have been rare (some catch-up effects, investments mainly by large logistics providers)



### Economic crisis and the second-hand market

#### **General trend:**

 The economic crisis led in many countries to an oversupply of transport capacity and thus a decrease in the price of second-hand vehicles



 Vehicle manufacturers offered considerable rebates for new vehicles during the years 2009 and 2010, which in turn put added pressure on the second-hand market



### Economic crisis and the second-hand market

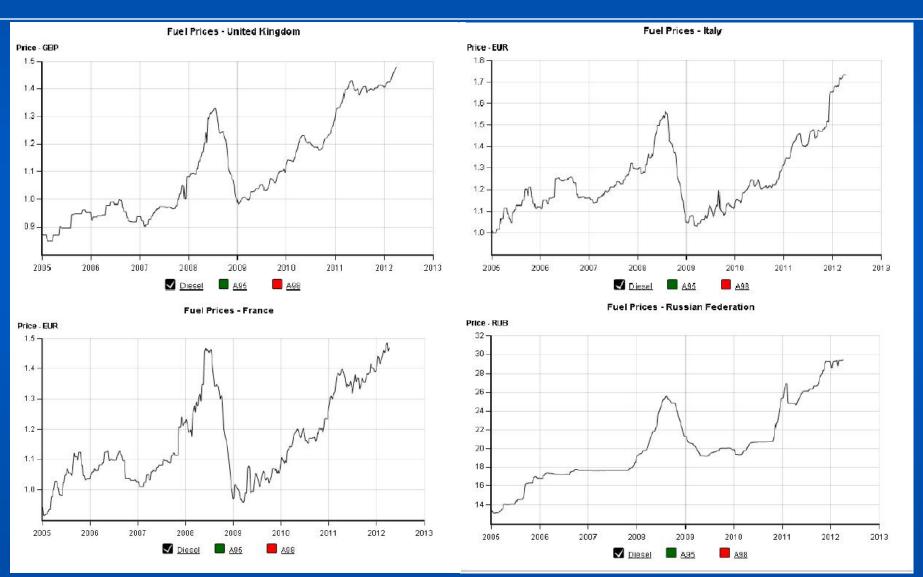
#### Regional trend:

- Many vehicles bought in Northern and Central Europe were traditionally sold on the second-hand markets of Southern and Eastern Europe
- The ongoing economic crisis has hit southern countries unproportionally hard and transport operators in these countries do not have the means to purchase vehicles anymore
- This has led to an increase of second-hand vehicles in northern countries, and thus a rapid depreciation of existing assets

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### Dramatic Fuel Price Increase!





#### Need to diversify the energy market













### Biofuels are not the solution!



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# IRU Resolution on Fuel Price Strategy for Governments



#### **Calls on Governments to:**

- Introduce a "professional fuel"
- With the same tax as other modes





#### Save the date!

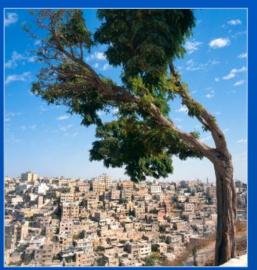




7th Euro- Asian Road Transport Conference & Ministerial Meeting



Amman, 12-13 June 2013



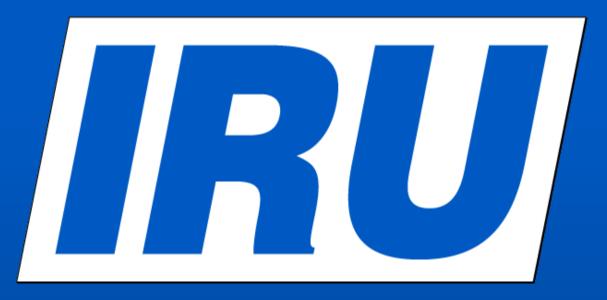






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